

Business Administration & Sales Support Internship_ German Speaker (IONBAG1611)

Apply here

Start date

February/March 2023

Duration

6 months

Languages

German speaker C1/C2 Good spoken and written English levels are required (B2 onwards)

Location

Swindon, England

Swindon is now a large city but has its origin as a small market town known as The Old Town, with quiet courtyards and alleyways. The modern part of Swindon is a shopping oasis. Both enjoy eateries, bars and pubs. Swindon also has a diverse arts and music offering and a well supported choice of sports clubs and attractions.

Are you eligible?

Are you a registered student?

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

This is an exciting opportunity for a proactive marketing student to work with this host company, to maintain and make its presence stronger, in the German marketplace. Mentored throughout, you will assist in maintaining relationships with existing companies and distributors in Germany as well as researching other potential outlets. This challenging internship will be a great boost to your personal development as well as your CV and career aspirations

Tasks

- Maintain relationships with current German customers and distributors.
- Find solutions to problems and answer queries
- Monitor customer accounts
- Provide data and reports to help the sales team
- Maintain the host's CRM and keep records up to date
- Liaise between sales team and distributors
- Identify potential new customers and distributors
- Possible overseas travel

Desired Skills

- Working towards a degree in business or other relevant
- Excellent communication skills
- Proactive and well organised
- Able to record and maintain data accurately

The Host Company

The host company has built a solid reputation in over 34 countries, manufacturing and supplying one of the most innovative, environmentally friendly, window cleaning systems in the marketplace today. Using only pure water, their patented Reach and Wash system is rapidly becoming the number one choice for cleaning where harsh chemicals could cause damage. This has opened up a massive, largely untapped, market.

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