Sales Operations Manager Internship (GOPBM2401)

**Role**

This is a fantastic opportunity for a people minded student studying Business Management to gain valuable management experience working in this fast-paced disruptive tech courier company. Mentored throughout you will be assisting in a whole range of duties including; managing customer service and live operations (for example dispatching couriers), booking and planning deliveries and dealing with or directing sales leads. So, if you are an organised and sociable multitasker who can work under pressure, then this challenge could be the making of you. You will also be expected to study and understand all of the above processes with the aim of directing our development team in further optimising and eventually automating these tasks.

**Tasks**

You will be assisting in the following tasks;

- Using customer service software to respond to and manage inbound customer service queries, both from our customers and our couriers
- Managing daily operations as part of a team and at times, independently, including overseeing operations to make sure everything is running smoothly
- Courier recruitment, checking documentation, organising and holding training sessions as well as improving and updating training process
- Spending allotted time managing specific client accounts including; grocery deliveries, catering and multi-drop
- Supervise couriers to ensure a 100% delivery success rate
- Managing finances in relation to live operations, reviewing data to ensure correct administration.

**Desired Skills**

- Working towards a Business management or related degree
- Strong written and verbal English skills and good interpersonal and communication skills
- Phone and email skills
- Confident problem solving and desire to develop technical understanding and adoption of new and creative software solutions
- Computer literate and good understanding of Excel
- Planning and project management

**The Host Company**

This host is rapidly becoming the number 1 courier company in London using new disruptive technologies to get ahead of the game. Using their pioneering platform to automate much of the operational side, they are constantly improving with the aim of delivering industry-leading customer experiences. Working with clients such as Selfridges, Deliveroo and Marks and Spencer this company is really going places.