



Apply here

Start date

January 2019

Duration

6 months

Languages

Good spoken and written English levels are required (B2 onwards)

Location

Nailsea, England

Nailsea is a town located in the county of Somerset, close to Bristol. It is well-known for its wildlife sightseeing including the Tickenham, Moors biological Site of Special Scientific Interest and Backwell Lake Local Nature Reserve.

Are you eligible?

Are you a registered student?
Or

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

This is an exciting opportunity for a business student to assist the sales team in promoting its innovative telecom and data equipment products. Mentored throughout, you will assist in all aspects of selling, such as supporting the sales cycles, maintaining sales distribution channels, listing products, optimizing website content and developing promotional offers. This experience will be a great introduction to business and an invaluable addition to your CV.

Tasks

- Updating and maintaining the different sales distribution channels of the company
- Assisting the sales team during the whole sales cycles such as marketing promotions, pricing or procurement
- Coordinating with different teams and resources to support the individual sellers such as technical sales and final delivery
- Creating promotion lists to maximise sales and developing opportunities to create promotional offers
- Assisting with the online sales platform, Ebay

Desired Skills

- A Business-related degree with an interest in Sales and Marketing
- Good analytical and problem-solving skills
- Excellent personal organisation and business administration skills
- Proactive contribution of ideas and solutions, attention to detail and accuracy
- Strong IT skills, experience with online sales platforms.

The Host Company

The host company is a leading global distributor of second-hand telecom and data equipment, backed by over 25 years of industry experience. Their exclusive Network Lifecycle Optimization Model offers sustainable solutions and services in reverse logistics and asset management to telecommunications service providers Worldwide.