



## Apply here

### Start date

Flexible

### Duration

6 months

### Languages

Good spoken and written English and French levels are required (B2 onwards).

### Location

Bristol, England

Bristol is the largest city in the South West of England. It has a strong reputation for creativity, digital innovation, and social enterprise, and is the home of Oscar-winning Wallace and Gromit and urban artist Banksy. Offering a lively nightlife, bars and restaurants aplenty, musical diversity and many historical sites, in 2017, The Times newspaper voted it 'Best Place to Live in the UK'.

### Are you eligible?

Are you a registered student?  
Or

Are you eligible to participate in the Erasmus+ programme?

### Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

## Role

This is a fantastic opportunity for a proactive French speaking student to gain hands on experience within this busy logistics company. You will be given full training and mentored throughout to assist in the research and identification of new French partners in the aerospace industry, gathering and analysing data and presenting your findings to management. This is a great chance to take ownership of a project and showcase your academic and practical skills, putting you in a strong position for your future career.

## Tasks

- Targeting potential new markets
- Identify key players in those markets
- Contacting targeted audience using a multichannel approach (social media, email, phone)
- Gathering data using both quantitative and qualitative approach
- Analysing data in collaboration with the Sales Director and CEO
- Presenting results to the management team
- Contributing to the mid-term business plan

## Personal Skills

- Studying for a Bachelor or Master's degree in Marketing, Business or similar
- Excellent communication skills
- Proactive
- Autonomous
- Tenacious
- Interested in the aerospace or logistics sector

## The host company

This leading, Bristol based, logistics company has been experiencing consistent growth since 2003 transporting goods both domestically and internationally for prestigious clients such as Safran and Airbus. They also offer a complete supply chain package including warehouse management, systems and transport under the corporate identity of the client. They are now seeking to do more business in Europe in the aerospace industry, with France being the first target, and are seeking motivated individuals to join them.