



ESPA

Sales and Business Administration Internship German Speaker (LWSAF2307)

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Start date

As soon as possible

Duration

6 months

Languages

Good spoken and written English levels are required (B2 onwards) German speaker is a must

Location

Lisburn, Northern Ireland

The host is based in Lisburn, 12km southwest of Belfast; the successful candidate will however live in Belfast and commute. Belfast is the capital city of Northern Ireland and over recent years has seen a period of significant regeneration and growth. The birthplace of the Titanic, this vibrant city has a buzzing nightlife and social scene with many cultural events taking place throughout the year. Close to beautiful countryside and the famous Giant's Causeway, Belfast has something to suit all tastes. ESPA provides students to several host companies in Belfast, so there is a thriving intern community in the city.

Are you eligible?

Are you a registered student?

Or

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

This is a great opportunity for a proactive, confident **German** speaking student to gain hands on experience in Sales and Business Administration with this World leading supplier of commercial refrigeration. Mentored throughout, you will be part of their dynamic European rental team and will assist in a wide range of activities including, selling their products at exhibitions and events throughout Europe, relationship building with existing and potential clients and management assistance. This internship will be a great addition to the CV by providing a comprehensive business experience.

Tasks

- Assist in selling refrigeration and catering equipment rental services to exhibitions and events throughout Europe and the Middle East
- Manage incoming enquiries for the European rental market and convert to sales leads
- Update and manage CRM
- Maintain up-to-date customer information
- Manage the sales order process on behalf of the European Rental Sales Manager
- Report on sales leads regularly.

Personal Skills

- Degree in Marketing, Business or other relevant
- Previous sales and marketing experience an advantage
- Fluent in English and German
- Able to work independently and make decisions
- Computer literate with ability to adapt to new software programmes
- Meticulous administration duties
- Ability and flexibility to travel and work outside regular working hours; weekend travel may be necessary
- Able to work to deadlines
- Good communication skills
- Able to create and sustain professional relationships
- Good organisation skills.

The Host Company

This organisation was founded in Ireland in 1977 and has grown to become the World's leading refrigeration, catering equipment and temporary kitchen rental company. Working in different markets all around the World, this company services all major food exhibitions, events, retailers and food producers with rental solutions and equipment sales through their strategically placed offices. They now have a World-renowned reputation for providing quality solutions to their customers. This host has provided ESPA interns with several rewarding experiences in the past few years.