



ESPA

Technical Sales and Business Development Internship

(DYMTS2201)

[Apply here](#)

Start date

Flexible

Duration

6 months

Languages

Good spoken and written English levels are required (B2 onwards)

Location

Chippenham, England

Dating back to the 7th Century, the historical market town of Chippenham is one of the West Country's most vibrant towns with a good night life and plenty of places to eat. The surrounding area has beautiful stone-built villages, many of which have been used as locations in the making of films such as Harry Potter, The Wolfman, Warhorse and Stardust. Chippenham is on the mainline rail route from London Paddington to the West Country and just 10 minutes by train to Bath, making it an ideal location to explore the South and South West of England. You will never be short of things to do!

Are you eligible?

Are you a registered student?

Or

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

This is fantastic opportunity for a confident and communicative individual interested in a hands-on Technical Sales and Business Development role with this innovative manufacturer and supplier to the motorsport industry. Mentored by the CEO you will assist in expanding the brand nationally and internationally with an emphasis on car racing and supercar manufacturers. Whether you have an interest in motorsports or not, this is a great opportunity to gain valuable experience, making a great addition to any CV.

Tasks

- Supporting the Business Development team, you will assist in:
- Identifying potential new customers nationally and internationally
- Strengthening relationships with dealers
- Organisation and preparation of meetings with potential customers
- Helping to prototype new products for customer presentation
- Communicating with potential customers internationally

Personal Skills

- Degree in Mechanical Engineering or Automotive with an interest in sales and business development OR an International Business student with a technical understanding
- Attention to detail
- Performance oriented
- Self-starter
- Autonomous, entrepreneurial mind-set
- Willingness to discover business development
- Interest in the motorsport industry

The Host Company

Established in 1975, the host company manufactures and supplies high quality aluminium and carbon composite wheels to the motorsports and supercar industries. In the 1990's they supplied Formula 1 teams, with drivers including Alain Prost, Nigel Mansell and Ayrton Senna. In recent years, their success has come more from motorcycle racing, supplying to World Superbikes and the fastest rider ever to lap the Isle of Man in the world-famous TT. Keen to re-establish their presence in car racing they have secured a contract with a famous team that will double their turnover and so, with exciting times ahead, they are now looking to build on this success on an international scale.